



**ENTREPRENEURSHIP  
AND EXPORT  
PROMOTION OFFICE**  
STATE INSTITUTION



**Trade  
with  
Ukraine**

# **CURRENT STATE AND PROSPECTS OF THE UKRAINIAN ORGANIC SECTOR**

**during the full-scale war**



# UKRAINIAN AGRICULTURE

## during the full-scale war

- **logistics is disrupted**
- **infrastructure is damaged**
- **\$4.29 billion of total war damages in Ukraine's agriculture (June)**

**~20% of territory is occupied**



# UKRAINIAN AGRICULTURE

## during the full-scale war

### At the same time:

**Sowing campaign is finished:  
86% of 2021 area in spring crops**

**The harvest has started in Ukraine**

**Alternative logistics routes are being developed to supply Ukrainian agriculture products abroad**

**Negotiations on unblocking Ukrainian ports finalised**

**All state bodies responsible for food security and agri-food sector are working**

**European Union has abolished import tariffs and quotas on Ukrainian exports and suspended additional official controls on organic products originated from Ukraine**

**Export of organic food products is renewed**

**New exporters: due to decrease in local demand, Ukrainian companies consider export as a priority for their development**

# ORGANIC SECTOR OF UKRAINE

Ukrainian organic production is an industry that increases its own production and exports. In 2021, Ukrainian Government adopted the **National Economic Strategy until 2030** which officially set a **target for increase** in organic agricultural land in Ukraine.

It is planned that **by 2030 Ukrainian organic land will reach 3% of the total area of agricultural lands of Ukraine (or near 1.3 million hectares)**.

Another goal of the Strategy is to **increase exports of organic products to 1 billion USD by 2030**.

**Ukraine recovery plan** foresees transition to “green” growth” of the agri-food sector and further harmonisation with the EU legislation.

## Top-4

Suppliers of organic products to the EU (2020)

## Top-5

Ukraine is in Top-5 countries of the world with the highest increase in organic land (2019)

# UKRAINIAN ORGANIC MARKET DURING THE FULL-SCALE WAR

According to the survey\* of Ukrainian organic operators (July 2022):

**68%**

operate or  
operate partially

**23%**

already resumed or plan to  
resume their work after  
damages or other  
circumstances

**15%**

of operators are giving their organic  
products to support the Ukrainian army and  
refugees; some of the operators are selling  
their products at the price of conventional  
(March).

\*The survey covers 80 SMEs from 20 regions and was conducted by "Organic Initiative" and NGO Organic Ukraine

# JUNE 2022 OVERVIEW

At least

**1/5**



**organic land under occupation –  
(Kherson, Zaporizhzhia regions and others)**

**At the same time:**

**42%**

**of organic operators continue  
production as organic**

**50%**

**want to continue production as  
organic but require additional  
resources or changes in  
marketing strategy**

# GOVERNMENT PROGRAMS AND INITIATIVES FOR BUSINESS SUPPORT

- 1** Employment of internally displaced persons
- 2** Digital integration platform to help with business relocation
- 3** Microfinancing of veterans' business
- 4** Grants for new business
- 5** Grants for developing existing business
- 6** Support for farmers during sowing campaign
- 7** Grants for development of fruit and berry gardens
- 8** Grants for new greenhouses construction
- 9** Lending to enterprises under the 0% interest rate
- 10** Credit program for exporters

# GRANT PROGRAM “SUPPORT OF THE ORGANIC SECTOR IN UKRAINE”

Initiated by the Organic Initiative, which includes key players of the organic sector of Ukraine.

## Phase 1

**Urgent support of organic producers affected by the Russian invasion (70 companies supported)**

## Phase 2

**Strengthening the capacity of the organic sector, supporting organic operators and developing the organic market in Ukraine.**

## The program is supported by

- Switzerland within the framework of the Organic Trade 4 Development in Eastern Europe (OT4D) Program implemented by IFOAM – Organics International in partnership with HELVETAS Swiss Intercooperation and Research Institute of Organic Agriculture (FiBL);
- the Swiss-Ukrainian Program “Higher Value Added Trade from the Organic and Dairy Sector in Ukraine” implemented by the Research Institute of Organic Agriculture (FiBL, Switzerland) in partnership with SAFOSO AG (Switzerland),
- Sunrise Foods International (Canada),
- Asociace místních potravinových iniciativ (Czech Republic)
- BTU-CENTER (Ukraine).

ORGANIC  
INITIATIVE

Learn more  
and support:





# CATALOGUE OF UKRAINIAN ORGANIC EXPORTERS 2022

**List of Ukrainian organic producers  
that are fully operational now**

**Almost 100 companies' profiles with  
information on their products and  
contact details**

**To know more about UA organic  
sector visit**

**<https://organicinfo.ua/en/>**



# UKRAINIAN EXHIBITORS AT THE BIOFACH 2022

**Welcome to:  
National Pavilion of Ukraine  
(Organic Ukraine Business Hub)  
organized by EEPO together  
with Partners**

**Hall 4A, booth 511**

**Collective stand of Ukraine  
(Ukrainian Berries Association)**

**Hall 3A, booth 628**

**32 exhibiting companies  
from Ukraine**



**Organised by:**



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